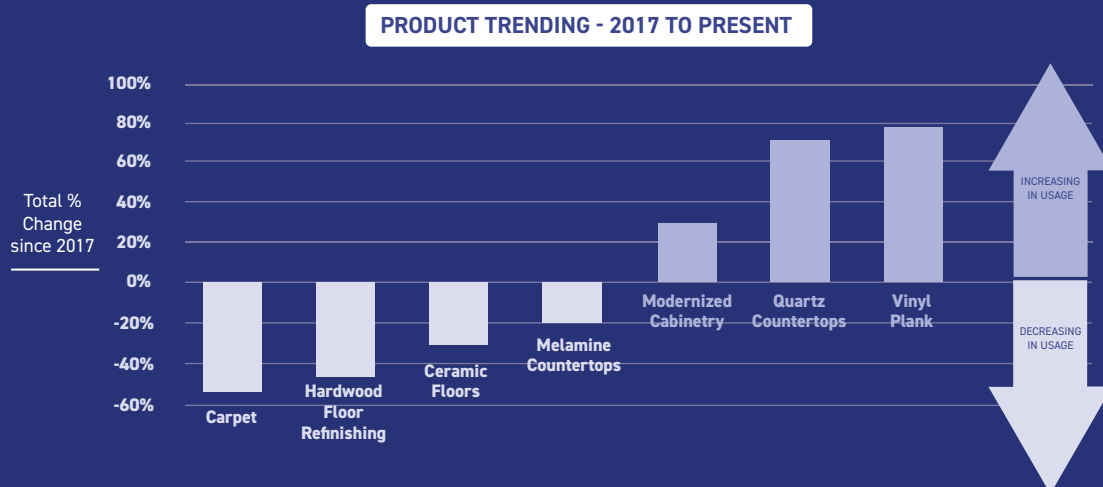


# Byng helps you keep pace with industry trends to maximize revenue.

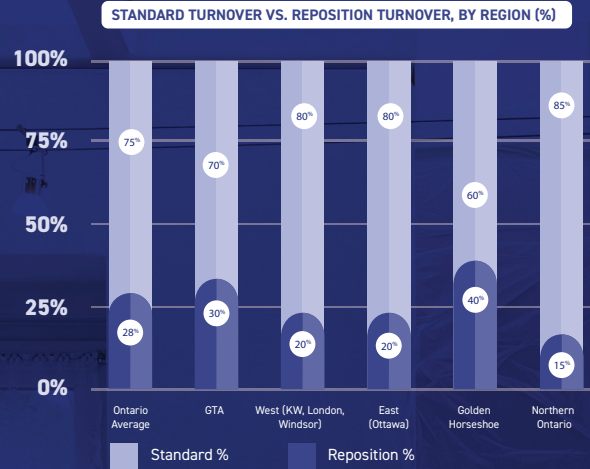
Higher quality and more durable materials will transform into cost savings in the long run due to extended life spans. Smart investments in repositioning turnovers are proven to maximize rent revenue potential.

Byng helps clients stay close to trends in materials so they decide on the best options to remain current and ensure the maximum return on investment.

Recent trends have seen the industry move towards more durable materials.



In the last 5 years, full repositions have increased in prevalence relative to standard turnovers.

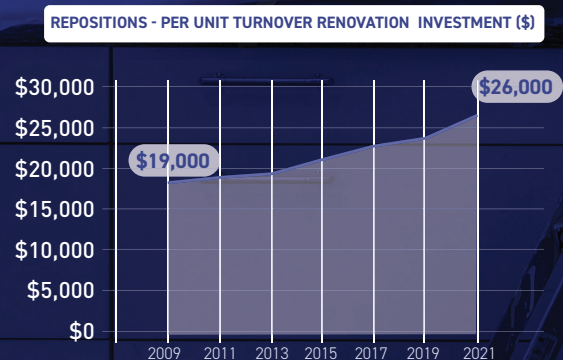
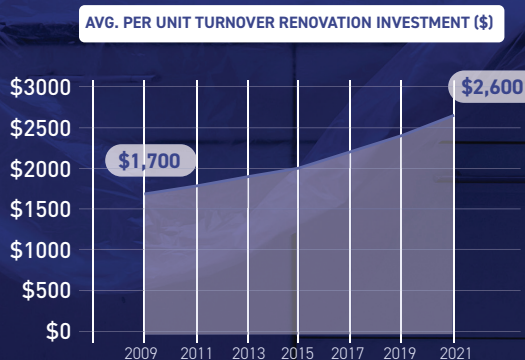


### Data shows increasing spend on turnovers

In 2021, average turnover spending (repositions & standard turns) was just over CAD\$ 5,000, increasing by 43% since 2019.



Owners are investing more per unit on turnover renovations and repositions to generate higher rental income.



In 2021, the \$26K average of new investment in unit repositions ranged from \$21K to \$69K.

Byng works as a strategic partner with clients, identifying where incremental investment on repositions can have the greatest impact with clients.